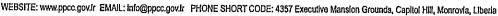
REPUBLIC OF LIBERIA



PUBLIC PROCUREMENT & CONCESSIONS COMMISSION

EXECUTIVE MANSION GROUNDS, CAPITOL HILL, MONROVIA, LIBERIA





Ref. PPCC/RL/CEO/434/'25

March 27, 2025

Hon. Luke L. Bawo
MANAGING DIRECTOR
Liberia Medicines and Health Products Regulatory Authority
Republic of Liberia

Dear Ho. Bawo:

Subject: <u>RECEIPT AND APPROVAL OF PUBLIC PRIVATE PARTNERSHIP</u>
<u>CONCESSIONS PLANS FOR QUALITY MANAGEMENT SOLUTIONS (QMS)</u>
FOR FISCAL YEARS 2025

We present our compliments and wish to notify you of receipt your communication dated March 24, 2024, which sought the approval of the Commission for the Liberia Medicines and Health Products Regulatory Authority (LMHPRA) Public Private Partnership (PPP) Concessions Plans for Fiscal Year 2025 for the selection of Quality Management Solution for the upgrading, modernization and management of the testing laboratory using the Sole Source method.

Following thorough review, the Commission <u>hereby</u> approves the LMHPRA Public Private Partnership (PPP) Concessions Plans for the selection of Quality Management Solution for the upgrading, modernization and management of the testing laboratory in accordance with *Section* 79 (2) of the PPCA, 2010. Please note that an approval of a method on the concession plan is deemed as the Commission's full approval and as such, the LMHPRA request to use the Sole Source method on its Concession plan is considered <u>approved</u>.

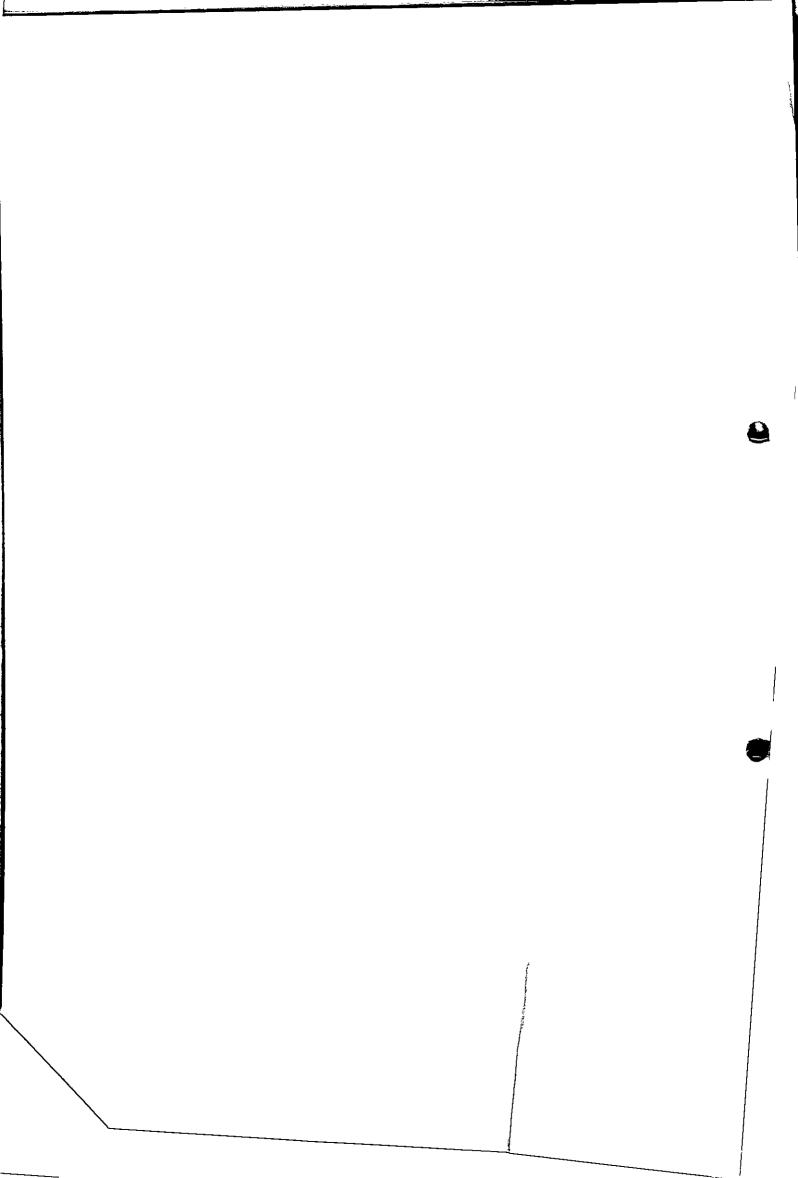
The Public Procurement and Concessions Commission admonishes and deems it a priority that you remain in compliance with the PPCA, 2010, as we jointly aspire to achieve transparency, accountability, fairness, equality and ultimately public confidence in our procurement and

concessions proces

Bodger Scott Shins CHIEF EXECTIVE

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Regulting Procurement Compliance for National Development



REPUBLIC OF LIBERIA



LIBERIA MEDICINES & HEALTH PRODUCTS REGULATORY AUTHORITY (LMHRA)

P. O. Box 1994, 2nd &3rd floor, Clay Building Sekou Toure Avenue, Mamba Point Monrovia, Liberia

Office of the Managing Director

March 24, 2025

REF/RL/MD/0059/2025

Hon. Bodger Scott Johnson **Executive Director** Public Procurement and Concessions Commission Capitol Hill, Executive Mansion Grounds Monrovia, Liberia

Dear Hon. Johnson:

RE: Request for No Objection to Use Sole Source Procurement Method

In accordance with the Public Procurement and Concessions Act (PPCA) of Liberia, I am writing to seek approval to engage in sole source procurement method with Quality Management Solutions (QMS) for the upgrading, modernization, and management of our testing laboratory. This critical initiative aims to expand the scope of our laboratory's capabilities to include the testing of food and beverages in addition to medical supplies currently being tested. Currently, LMHRA's laboratory facilities cater exclusively to the testing of medical supplies, generating an average annual revenue of \$500,000. Under the proposed arrangement, QMS will provide the initial investment for the modernization of the testing facility. Additionally, the partnership will involve a profit-sharing arrangement to allow QMS to recoup its investment within six years, while ensuring a steady revenue stream for LMHRA and contributing significantly to Liberia's economic growth.

We have already received the Concession Certificate (see attached) from the Concession Committee, under the chairmanship of the Ministry of Finance & Development Planning (MFDP), granting the LMHRA approval to enter into a Private-Public Partnership Agreement for the modernization and management of the Quality Control Laboratory.

Justification for the Sole Source Procurement

The justification for adopting the sole source procurement method is based on Section 55(1)(a) and (d) of the Public Procurement and Concessions Act (PPCA) of 2010, which permits sole sourcing under the following circumstances:

Ensuring Safety, Effice and Quality of Medicines and Health Products"

Conty #s: @231 777 140 555/+231 888 120 555

John Suno 03/24/2025 TIME: 11:32AM

- 1. Exclusivity (Section 55(1)(a)): Quality Management Solutions is uniquely positioned as the sole provider capable of delivering the required modernization and management services. Their specialized expertise, proprietary solutions, and financial capacity to fund the initial investment make them the only viable partner for this initiative.
- 2. Urgency (Section 55(1)(d)): The modernization of the LMHRA testing laboratory is critical to addressing current capacity limitations and ensuring regulatory compliance for a broader range of products. Delays associated with competitive bidding would undermine LMHRA's ability to meet increasing demands for testing services, posing risks

Quality Management Solution has proposed a unique profit-sharing arrangement that could generate revenue for the institution, making it a mutually beneficial collaboration. This innovative approach further solidifies the rationale for engaging them on a sole-source basis.

About Quality Management System (QMS):

QMS is an international company with headquarters in Islamabad, Pakistan and specializes in providing comprehensive testing and quality management services across pharmaceutical, food, and petroleum industries. The services are designed to ensure that products meet the highest safety, compliance and quality standards. A team of skilled professionals using State-of-the-Art equipment guarantee the delivery of accurate and reliable results that support businesses in achieving regulatory compliance, ensuring consumer safety and maintaining product integrity. QMS has extensive experience in Asia and as of recent in continental Africa, they have completed a project in Burkina Faso and was recently awarded a contract in Ghana.

Key Terms of the Agreement

- 1. Initial Investment by QMS: QMS will fully fund the modernization and upgrading of
- 2. Profit-Sharing Arrangement: Revenue generated from the expanded testing services will be shared, allowing QMS to recoup its investment within six years.
- 3. Increased Revenue and Capacity: The modernization is projected to quadruple LMHRA's current revenue and enhance regulatory oversight, ensuring the safety of medical supplies, food, and beverages in Liberia.

Expected Benefits

This partnership with QMS is expected to:

- 1. Expand LMHRA's testing capacity to include food and beverages, meeting critical regulatory needs.
- 2. Quadruple current revenue, contributing significantly to government income. 3. Ensure that QMS recoups its investment within six years through a transparent profit-
- 4. Strengthen LMHRA's capacity to safeguard public health and support economic growth.

We kindly request your expedited review and approval to proceed with this procurement method. Should you require any further information or clarifications, please do not hesitate to contact my office. Thank you for your continued cooperation and support.

Yours sincerely,

Luke L. Bawo

Managing Director